Adit Purohit MBA, PMP, CCBA

Canadian Permanent Resident

Results-driven professional with over 7+ years of demonstrated excellence in cross-functional teamwork, encompassing project management, data science, product management and business analytics. Recognized for the ability to foster synergy & collaboration between teams to drive & to maximise organizational value and impact. Seeking career opportunities in the Canadian industry as the next career chapter.

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PROFESSIONAL EXPERIENCE

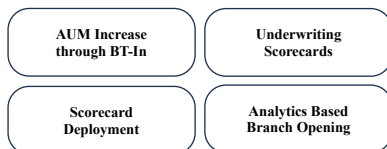|	
Aadhar Housing & Finance	**Mumbai, India**
Chief Manager – Data Science	**Mar 2023 -Sept 2024**
Senior Manager – Data Science	**Dec 2021 -Mar 2023**

- **Project, Program Management, Product Management & Analytics Management**
  - Creating, maintaining and updating of project artifacts such as project plans, project charters, progress reports & project documentation
  - Orchestrating Kanban meetings and leading development sprints
  - Managing backlog & prioritization meetings and senior management status updates & project steering committee meetings
  - Monitoring and controlling project progress and efficient resource utilization
  - Evangelizing, unifying and elevating data, digital & data science transformation goals & messaging across the key verticals and organization
  - Collaborating & synergizing with various internal leaders (Sales, Finance, Credit, Product & Risk) to translate business requirements to project goals
  - Leading discussions with stakeholders on visualization and dashboarding ideas that best suit business needs
  - Bridging communication & coordinating between intra department business intelligence, data science and data engineering team to arrive at best-fit solutions
  - Developing industry leading frameworks for execution of data analytics, data engineering and data visualization projects & departmental processes, workflows, program management frameworks
  - Translating technical data science outputs to C-Suite executives for decision making
  - Leveraging vendor & bureau relationships - Performing vendor management including onboarding, coordination, communication & invoicing
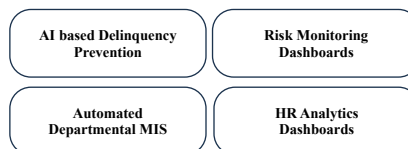
Achievements: HR transformation through BI dashboards for attrition, manpower, diversity, productivity & compensation

Projects:

Growth	Sustenance	Innovation
AUM Increase through BT-In	AI based Delinquency Prevention	LOS
Underwriting Scorecards	Risk Monitoring Dashboards	Bureau
Scorecard Deployment	Automated Departmental MIS	Collections
Analytics Based Branch Opening	HR Analytics Dashboards	LMS
		Integrated Data Warehouse
		HR

Concept Electronics	**Mumbai, India**
General Manager	**Nov 2017 -Dec 2019**

- Onboarded new clients and built relationships with customers primarily based in India
- Supervised negotiations, pricing, service agreements and executing responsibilities related to contract management
- Forecasted requirements of industrial weighing scales and formulated in house production schedule accordingly and suggested strategies to achieve sales targets
- Provided a structured approach for the clients for feedback and collaborating, training, and managing the project management team to resolve any outstanding operational which can impact delivery
- Coached team on formal project management principles such as critical path & three-point estimation techniques

CACTUS Communications	**Mumbai, India**
Assistant Project Manager, Asia, North America and Europe	**May 2015 -Oct 2017**
Project Coordinator, Asia and North America	**Oct 2014 -May 2015**

- **Project Management & Account Management**
  - Formed, maintained, and coordinated between a cohesive virtual team and clients which led to successful delivery of more than 50 projects for clients across India, Germany, USA, Korea, Japan, China and Taiwan
  - Managed a combined portfolio of projects across all clients and geographies worth USD 500,000
  - Developed, monitored, and executed multiple project schedules for managing budget, resource allocation and quality
  - Engaged clients in tandem with account manager to promote organic growth of business revenue from clients

- **Business Analytics, Data Analysis and Process Improvement**
  - Assisted Senior Project Manager and Senior Software Developer to identify gaps in MIS system and remove project process bottlenecks by using data driven decisions based on historical data and the SIPOC model mapping of processes
  - Initiated and championed the internal project to exported MIS reporting to an automated reporting software (Tableau) for stakeholders in senior management and was responsible for change management which increased MIS compliance to 98%
  - Trained the internal team on the use of the MIS system and continued to update them as new developments rolled out
  - Applied MS Excel to develop a template to audit client systems compliance, which became a template for other departments as well

Achievements: Transformed the PMO into a revenue center with annual revenue of USD 200,000 from a legacy cost center

EDUCATION (w CERTIFIED CANADIAN EQUIVALENCY)

KJ Somaiya Institute of Management, Somaiya Vidyavihar University (WES) — **Mumbai, India**
Master of Business Administration; Focus on Strategy, Leadership & Digital Transformation – 9.34/10 (CGPA) — **2020 - 2021**
- Formulated a scalable GTM strategy for start-up "Trueno" in last mile logistics

Humber College — **Toronto, Canada**
Post Graduate Certificate in Project Management, Deans Honor – 84.50% — **2013 - 2014**
- Selected for the two-day Annual Leadership Summit

Mukesh Patel School of Technology, Management & Engineering (NMIMS University) (WES) — **Mumbai, India**
Bachelor of Technology; Major - Electronics – 61% — **2009 - 2013**
- Co-op & Extended-Internship for the project "Steering Gear Control Systems for Indian Naval Vessels

INDUSTRY QUALITIFCATIONS

- **International Institute of Business Analysis (IIBA)-**Certificate of Capability in Business Analysis (CCBA) — 2024
- **Project Management Institute (PMI) –** Project Management Professional (PMP) — 2020
- **Xavier School of Management (XLRI) –** Data Science Using R & Excel — 2018
- **KPMG –** Six Sigma Green Belt — 2015

TECHNICAL COMPETENCEIS

python   MySQL   R   Power BI
Office   MS Project   Visio   tableau

KEY SKILLS

Ability to operate with a reduced level of direct supervision to execute tasks independently with autonomy.

| Problem Solving | | Critical Thinking | | Agile Execution | |
| Coordination | | Communication | | Cultural Fit | |